



WHAT CAN I DO WITH A MAJOR IN ...

FINANCE

PROFESSION OVERVIEW:

Managers need finance to identify and manage risk, to decide whether to make capital expenditures or produce new products, and to find funding sources for their firms. Individuals use the principles of finance to set long-term financial goals and to make personal investment decisions. Areas of study in the field of finance include financial management, banking, planning, investments, insurance, money flow, real estate, and financial services.

SAMPLE OCCUPATIONS:

Please ask your Career Advisor (CDF) for help in identifying additional occupations for your major or additional resources for each of the occupations. *Note that some of these options may require an advanced degree.*

- Account Analyst
- Bank Examiner
- Bank Trust Officer
- Bond Broker
- Budget Consultant
- Budget Officer
- Chief Financial Officer
- Commercial Lender
- Commodities Trader
- Comptroller
- Credit Analyst
- Credit Manager
- Estimator
- Financial Analyst
- Financial Consultant
- Financial Manager
- Financial Planner
- Financial Services Rep.
- Financial Technician
- Investment Analyst
- Loan Officer
- Loan Underwriter
- Operations Manager
- Purchasing Agent
- Special Agent
- Stock Broker
- Treasurer

AVERAGE YEARLY SALARY (BACHELOR DEGREE CANDIDATES):

Functional Area	Average \$ Offer		Percentiles		
	2005	2004	25 th	50 th	75 th
Commercial Banking (Lending)	33,631	32,965	25,000	33,700	40,000
Financial Analysis	44,185	42,921	40,000	45,000	50,000
Insurances (Underwriting)	39,172	35,391	34,000	40,000	44,000
Investment Banking (Corp. Finance)	48,859	46,662	43,000	50,000	55,000
Investment Banking (Mergers & Acqui.)	52,074	53,929	50,000	55,000	58,000
Investment Banking (Real Estate)	43,242	41,519	34,000	44,000	55,000
Investment Banking (Sales & Trading)	49,356	44,165	45,000	50,000	55,000
Portfolio Management (Brokerage)	40,754	37,841	34,000	40,000	50,000

INFORMATIONAL WEBSITES:

 <http://online.onetcenter.org>



<http://www.bls.gov/oco/oco1001.htm>

PROFESSIONAL ASSOCIATIONS:

- American Finance Association <http://www.afajof.org>
- Association of Finance Professionals <http://www.afponline.org>
- Commercial Finance Association <http://www.cfa.com>
- Financial Management Association <http://www.fma.org/assocs.htm>